

Trucking and Commercial Vehicle Claims Adjusting

COURSE DESCRIPTION

This 2.5 Virtual Class is designed for adjusters with some experience and knowledge of basic claims adjusting. The course focuses on issues relevant to commercial auto claims, trucking liability, and cargo losses.

Students participate in workshops and case studies to build skills, increase confidence and encourage analytic decision making for commercial risks. With respect to commercial auto, the workshop concentrates on investigating and determining legal liability, tort negligence, damages, and the disposition of claims involving commercial vehicles. Included will be a discussion of issues peculiar to commercial risks, such as vicarious liability, deviation, and inland marine cargo. Commercial vehicles create an assumption of the organization as a target risk requiring expertise in investigating and resolving claims.

COURSE DESIGNED FOR

- Insurance Professionals in claims, underwriting, production, etc.
- Adjusters and claims handlers for insurance carriers and independent companies.
- Third party administrators
- Self-insured companies
- Others who are responsible for investigating, evaluating and negotiating casualty claims.

COURSE COST

Course cost:

2.5 day course, 9:00am to 4:00pm Central time

**Call for desired course dates 817-633-4800.*

LOCATION

Vale National Training Center, Inc.

2424 E. Randol Mill Rd. Arlington, TX 76011

**Or your location of choice.*

CONTACT

817-633-4800 | valeregistrations@sedgwick.com

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COURSE DETAILS

Upon successful completion of this course, the student should have the skills necessary to evaluate a file for negotiating, determine the range, evaluate circumstances and other important factors that affect the range, and demonstrate the ability to properly negotiate a claim to conclusion. Taught by Vale Training's Elise M. Farnham, CPCU, ARM, AIM, CPIW.



Elise is an insurance and risk management professional with extensive experience. She is an internationally acclaimed speaker and trainer having designed educational topics ranging from underwriting, to risk management, to claims administration, both casualty and property. Her career advancement from multi-line adjuster to senior management positions gives her real-world experience in assisting today's insurance professionals in meeting the challenges they face. She has developed training and professional development programs for the industry's largest organizations and provides expert commentary which is published quarterly. Her articles have appeared in industry publications in the U.S., Canada, and the U.K. As an energetic instructor, her programs are interactive, especially when examining ethical issues relative to the industry. With a life-long career in insurance, Elise is a dynamic speaker and educator.

Key Expertise: Liability, Property, E&O and Bad Faith, Professional Liability, Personal lines auto, Personal lines property, Commercial lines auto, Commercial lines property, Risk Management, Negotiations, Fraud, Flood.

Day One

- 1) Legal Liability
 - a) Tort, Statutes, Contracts
 - b) Investigation techniques
 - c) Vicarious liability
 - d) Auto Liability
 - e) Trucking liability
- 2) Commercial Auto Liability
 - a) Qualified autos/vehicles
 - b) Use
 - i) Permissive user
 - ii) Deviation
- 3) Trucking Liability
 - a) MCS 90
 - b) Hazardous Materials
 - c) Operators
 - d) Regulations

Day Two

- 1) Cargo
 - a) Inland marine coverage
 - b) Liability and ownership
 - c) Remedies
 - d) Records
- 2) Motor Carrier Coverage v. Truckers Coverage
 - a) Coverage overview
 - b) Who is an insured
- 3) Lease Interchange
- 4) On-scene response
 - a) Safety kit
 - b) Scene investigation
 - c) Securing cargo
 - d) Coordinating with responders
 - e) Preserving evidence

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Day Three

1. Bodily Injury Evaluation
 - a) Causation
 - b) Medical review
 - c) Wrongful death
 - a. Survivor claims
 - d) Allegations that increase the claim value
2. Additional considerations
 - a. Environmental damage
 - i. Federal and state EPA involvement
 - b. Use of experts
 - i. Coordination
3. Final Exam